

2025-26 ARPP OUTCOMES PRESENTATION



FY 2025 -2026 Budget Landscape

- A Year of Uncertainty
- Prudent but Forward Looking





General Conditions Affecting Financial Decision Making

- Good News
- Uncertainty
- Current Balances (Central and Unit)

Good news

Good News

- State Budget Outcome
- Undergraduate 1st Time Enrollment
- General UB Financial Health



Highlights NYS Budget

Operating

Continuation

Current Direct State Tax Support **plus**
\$16.8M additional funding

- \$2M for Research
- \$14.8M to support collectively bargained salary increases

Continues to fund
TAP gap, a 2.1% percent increase
for 2025/26

Continues
\$5M Funding for the new AI
and Society Department

Continues
2022/23 funding for NYS
hiring initiative

Capital – SUNY Wide

\$550M
Critical Maintenance

\$25M
Green Energy Loan

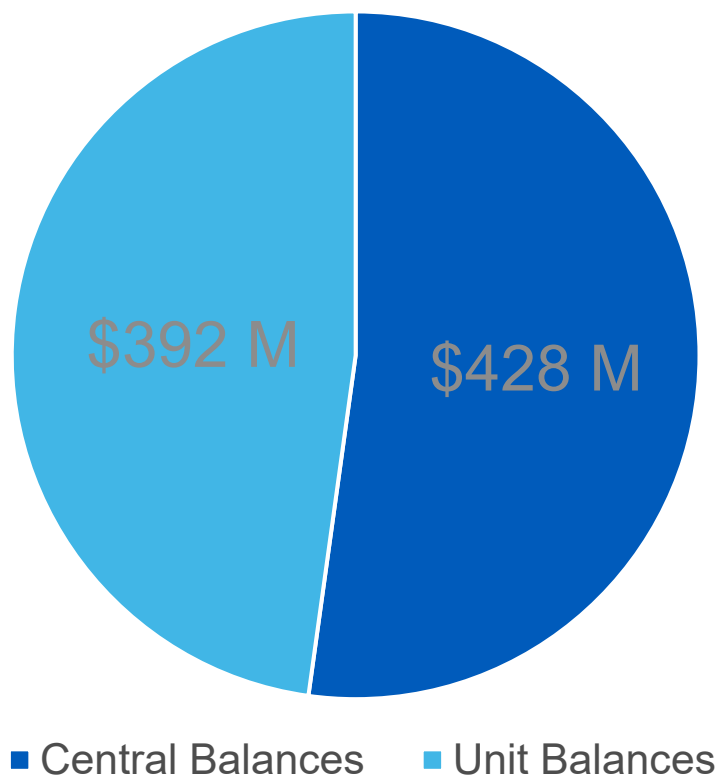
\$300M
NYS Innovation
Fund

\$60M
Flexible Capital

\$90M
Empire AI

\$200M
Thermal Energy
Networks

University All Funds Cash Balance - \$820M



Current UB Financial Health

- Central Balances
- Unit Balances
- Concern by SUNY

Uncertainty

- Federal Budget
- State Budget in Coming Year
- International Enrollment

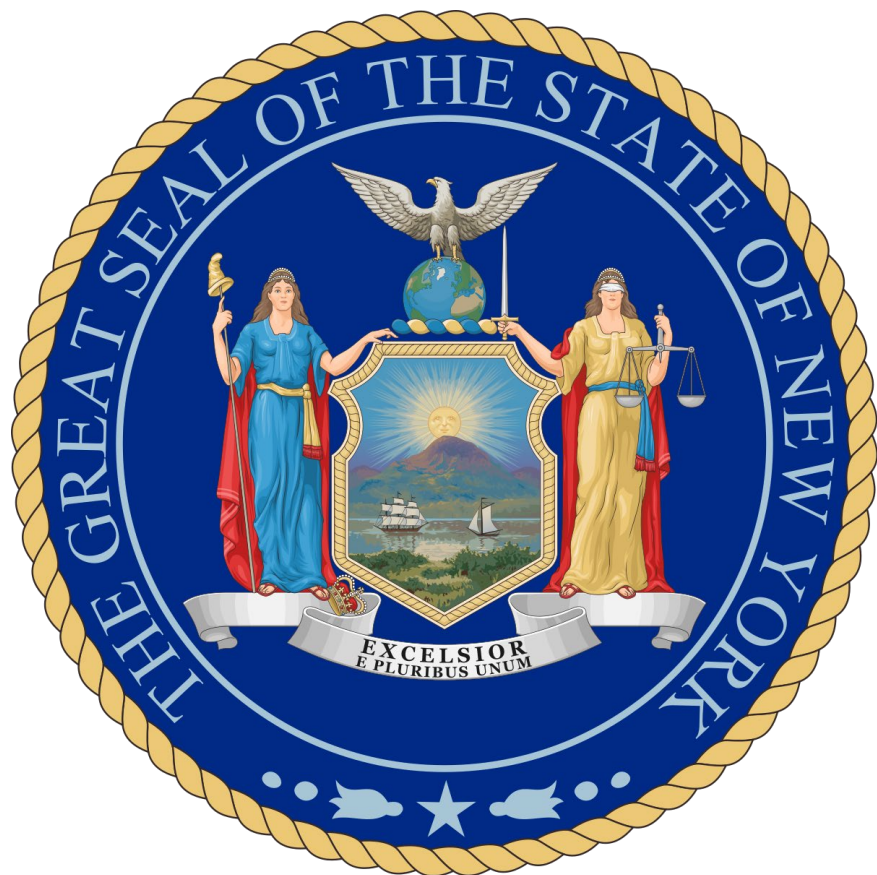


Federal Budget

- Cuts in Research (Direct and Indirect)?
- Cuts in Social Programs to State?
- Cuts in Student Aid?



Will have a better sense in Late September / October



State Budget Impacts

- Current Positive Budget
- Possible Headwinds in Reaction to Federal Budget Changes
- There is chatter from Albany about mid-year cuts (speculation now)

Enrollment

- Positive Trajectory for Undergraduate
- Significant Uncertainty in International
- Currently one-third of tuition dollars comes from International
- Uneven impacts across units
- Will be clearer in September



ARPP Outcomes

- Across-the-Board increases to all Units
 - 3% (\$12.9M Total)
 - Calculated on State Salaries
- Budget Model Adjustments to push more flexibility or revenue to Units



ARPP Budget Model Adjustments

- Summer / Winter Tuition Model
- Assessment on IFR / DIFR / SUTRA
- Tuition Rate Increase Sharing
- Academic Support Adjustments \$1.86M



Summer Model Changes

→ Simplified Model



Eliminated

Targets and base budgets



No longer assessed

"Fringe" & GUSF on SUTRA
revenue (*Summer & Winter*)



Increase revenue

Estimated over \$4M to
Academic units in 2025/26



Summer tuition revenue split

60% Unit & 40% Central



Better incentives

Old model 46% to units vs.
60% in new model

SUNY Changes to Fringe Assessments

UB can set own **“overhead”** rate on salaries



✓Target **Fixed** at 2024/25 Target



✓Upper limit: Approved Federal F&A rate - **UB 59.5%**



✓Lower limit: “Indirect Revenue” UB est. **~24%**



✓Only charged on IFR, DIFR and SUTRA salaries



✓No longer charged on Summer and Winter revenue

New SUNY Assessment Rate



Tuition Rate Increase Shares



Academic Units to receive **50%** share of Graduate/Professional tuition rate increases

Estimated share of **over \$2.5M** across academic units in 2025/26

Actual tuition rate increase **will be determined** in June after SUNY Board of Trustees meeting

Academic Units - \$9.2M

Academic Support Units - \$3.7M

Total estimated impact of budget policy changes
and supplemental support for support units

Academic Units \$8.2M

Academic Support Units \$6.9M

Cumulative Estimated Budget Impact

Academic Units - \$17.4M

Academic Support Units - \$10.6M

\$54M Three Year Investment to Support University Initiatives

Funding to supplement capital projects on North & South campuses that support surge/swing space

Increase funding to support undergraduate scholarships, UB-BITS (*Barla Institute of Technology and Science*) scholarships & agency support for international student recruitment.

Off-campus lease for CIT move

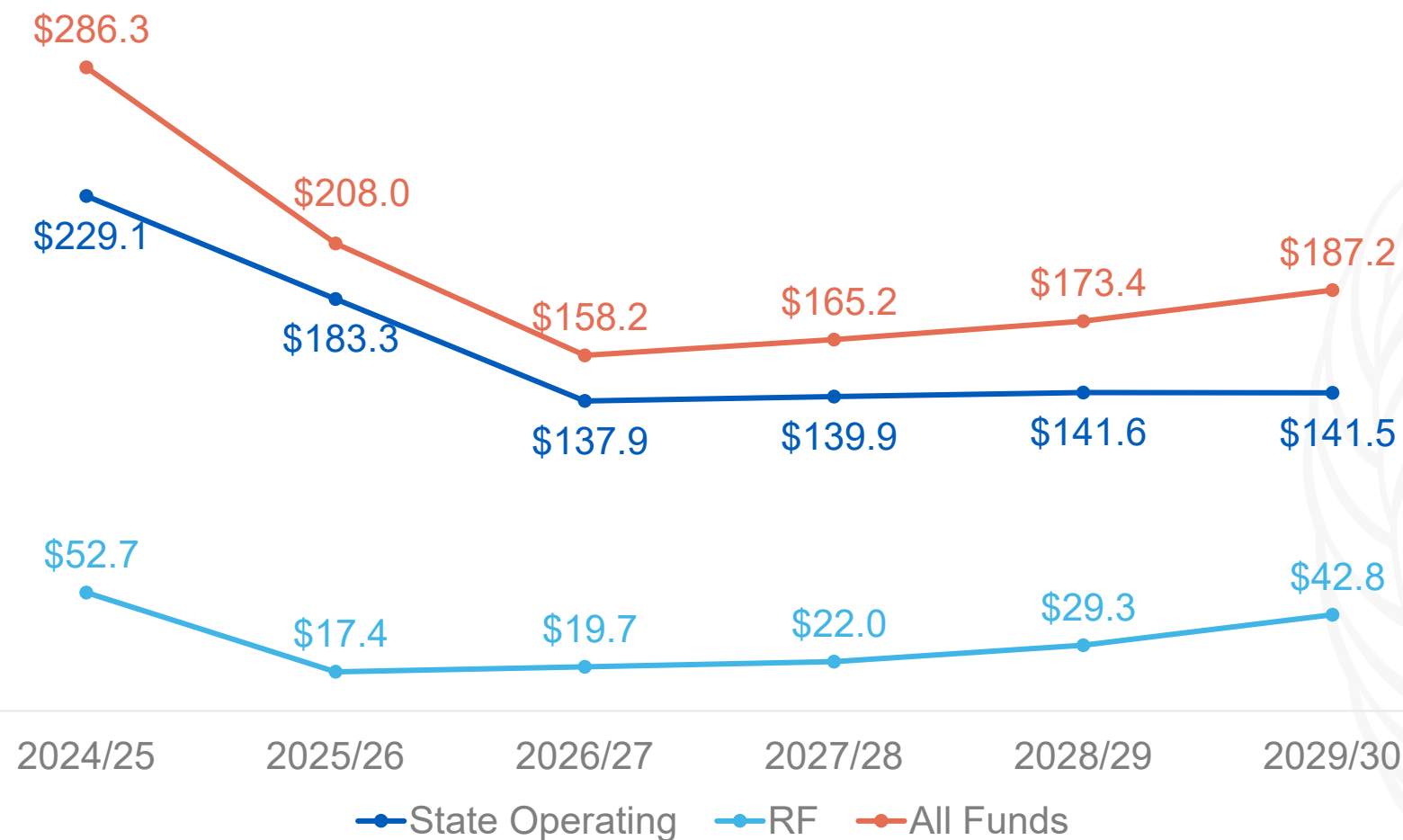
Restructure downtown properties financial model

Compliance requirements related to wayfinding, building addresses, card access & menstrual product dispensers

Software
cost escalations

Centralized HR advertising, onboarding, compensation, background checks & relocation fees

MYFP Scenarios in Millions – Optimistic Scenario

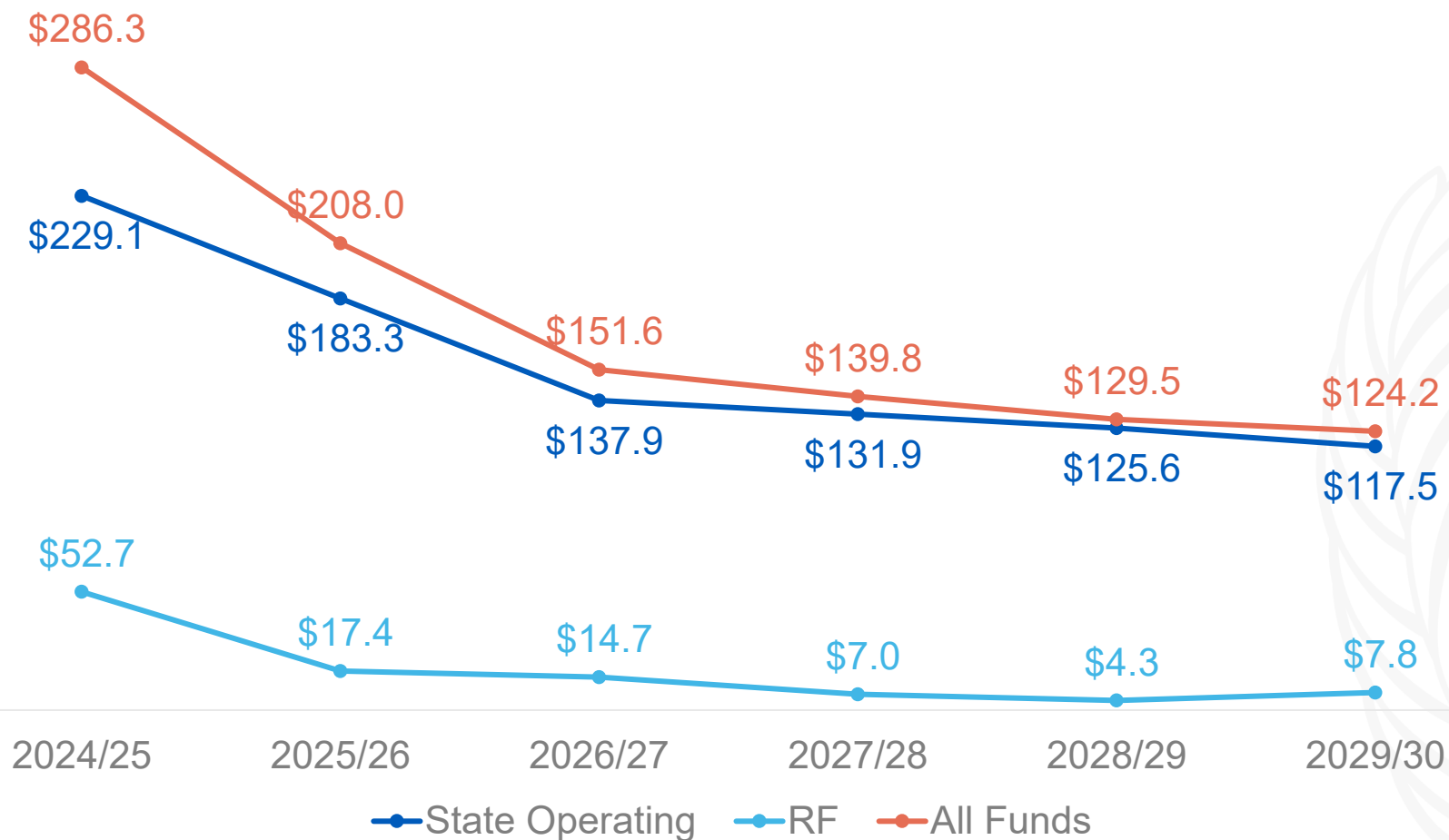


Sharp decline of International Masters enrollment **bounces** back quickly

ICR revenue **drops** to \$50M annually

Direct state support is **flat** beyond 2025/26

MYFP Scenarios in Millions – Mid Scenario

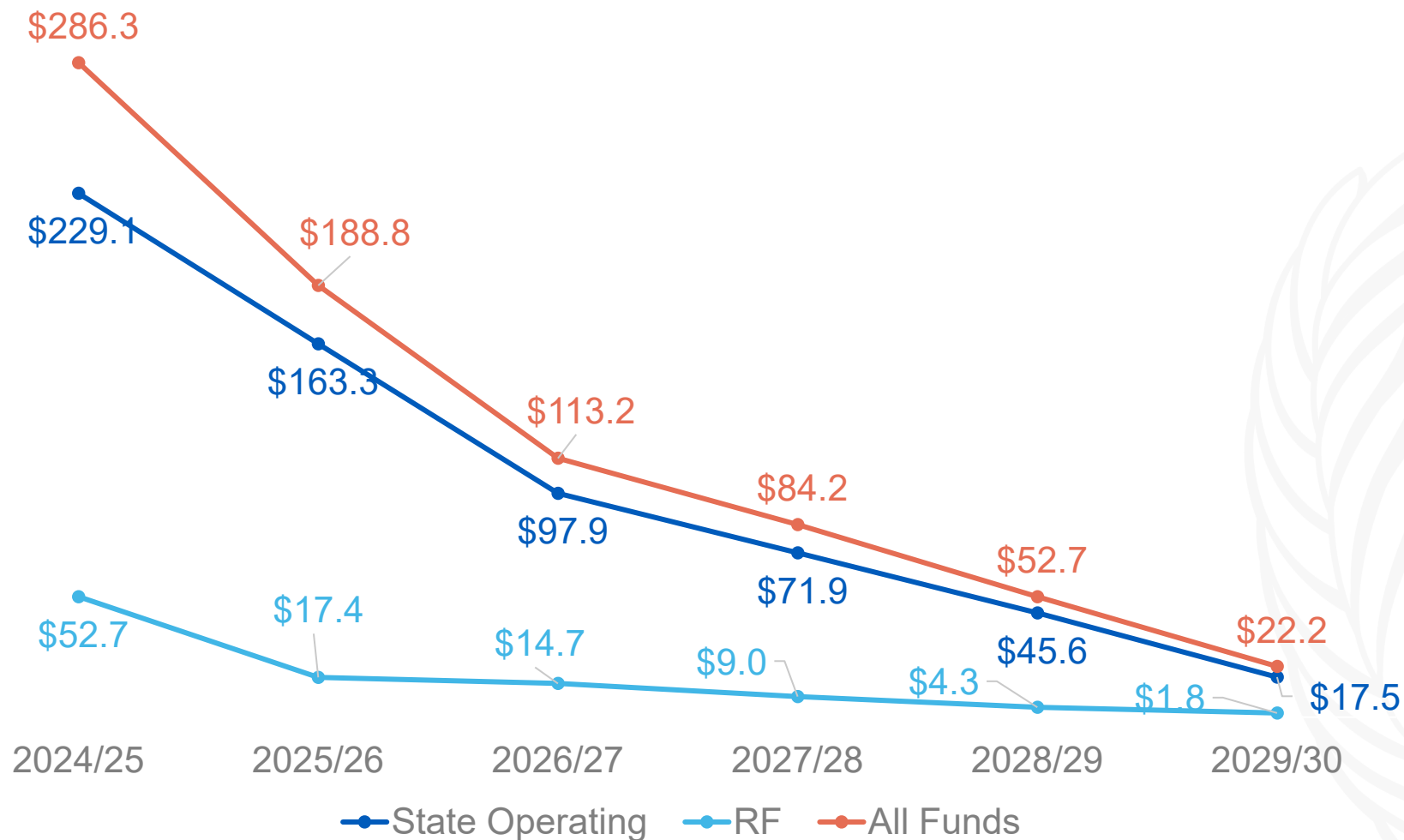


International Masters Enrollment **settles** at Fall of 2019 levels beyond 2026/27

ICR revenue **drops** to \$30M annually with no divestment to existing commitments

Direct state support is **flat** beyond 2025/26

MYFP Scenarios in Millions – Pessimistic Scenario



International Masters Enrollment **settles** at Fall of 2019 levels beyond 2026/27

ICR revenue **drops** to \$20M annually by 29/30

Direct state support is **cut** by 10% and absorbed centrally

Unit Investment Decisions

- Pause until late September / October
- Enrollment Clearer
- State and Federal Budgets Clearer



Thank you to everyone for your stewardship
of our resources during these challenging
times.

Questions?